

## annual sales planning template

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Table 5.6.1 Annual Sales  
Forecast. Year 1 Year 2  
Year 3 Sales Programs.  
Managing the sales  
department of your  
company will require  
having a few sales  
programs in place. Some  
things to consider are sales  
metrics (to measure  
effectiveness of salespeople  
and methodologies), payroll  
for your sales staff (hourly  
or ... Thu, 09 Aug 2018  
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employees are entitled to at  
least four weeks of paid  
annual holidays (or the pro  
rata equivalent for part-time  
or casual staff). This  
doesn't include public  
holidays or sick leave. Thu,  
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a roadmap for continuing  
operations under adverse  
conditions (i.e. interruption  
from natural or man-made  
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